

CONCORDE'S CORPORATE STORY

WE ARE CONCORDE TECHNOLOGY GROUP

WHO WE ARE
WHAT WE DO
WHO WE DO IT FOR
WHY CONCORDE



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CONCORDE
TECHNOLOGY GROUP

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ABOUT US

At Concorde, we are at the heart of hundreds of businesses around the UK and over our 40 years we have become one of the leading UK IT services and solutions providers. This gives us unmatched experience and unique positioning to shape solutions to meet the unique requirements of our customers. Over this time, we have built a strong track record developing one of the industries finest reputation's serving customers.

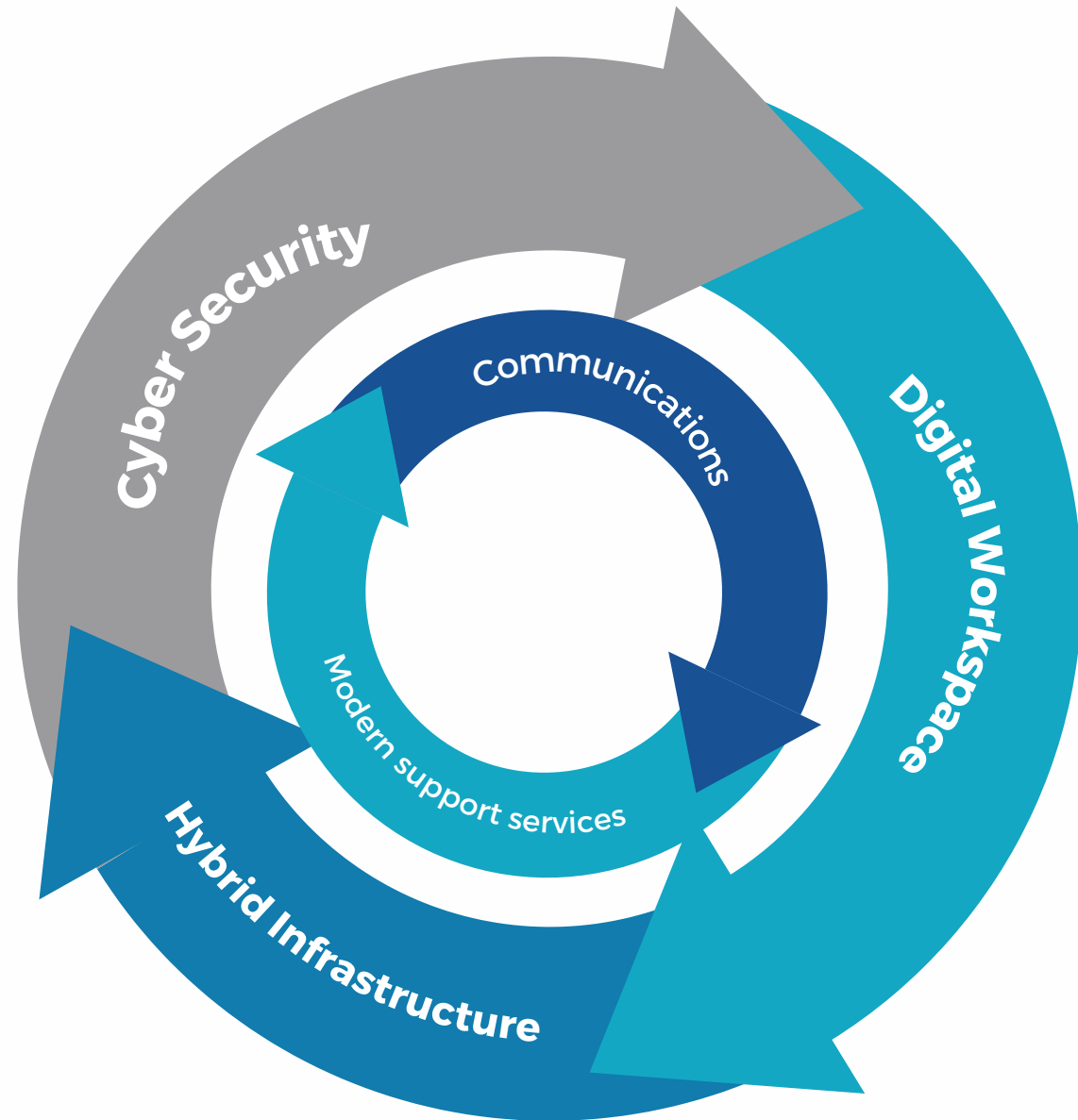
Concorde Technology Group deliver cost-effective and innovative technology solutions to private and public sector organisations across the country.

With top accreditations from some of the world's largest technology manufacturers and utilising our unparalleled experience and through innovative and flexible IT solutions we help our customers maximise their investment in technology.



Neil Roberts,
CEO, Concorde Technology Group

What We Do



Digital Workspace

Modern workplace solutions enhance experiences, create choice, productivity, and collaboration, and enable successful outcomes by securely connecting people, applications, data, and technology devices. Helping you stay ahead of the curve with a workspace that supports your team's success.

Hybrid Infrastructure

Whether it's public, private or multi-cloud, what counts is delivering and maintaining the optimal combination of technology. Concorde are the right cloud aggregator to design, deliver, and operate an effective and simplified cloud infrastructure.

Cyber Security

Cyber Security must evolve. From reacting to problems, to proactively addressing an organisation's posture; from defining pointed solutions, to defining positive outcomes. Concorde builds, implements, and maintains ongoing programs to proactively reduce cyber risks that's right for our customers.





Modern support services

Our modern support services deliver fast, reliable technical support by email, telephone and online during business hours. We also provide on-site tech support and an out-of-hours service.

Communications

Working with some of the world's leading telecommunications companies we can offer the very best in hybrid connectivity solutions, backed by our own in house service and resolution team. We help companies just like yours to Connect Communicate and Collaborate,

**WORLD CLASS
TECHNOLOGY
SERVICES,
SOLUTIONS AND
SUPPORT**

Our Areas Of Business

Concorde Technology Solutions

- Storage
- Virtualisation
- Networking
- Desktop/Mobile
- Helpdesk - Support
- Hardware Maintenance
- Cabling
- IT Recycling
- IT Build & Configuration
- IT Installation & Deployment
- Consultancy
- Managed Services



CONCORDE
TECHNOLOGY SOLUTIONS

Our Areas Of Business

Concorde Cyber Security

- Firewalls
- Web/Application
- Endpoint
- Encryption
- Wireless
- Mobile
- Email
- Server
- Compliance
- Access Control
- IP CCTV
- Consultancy
- Managed Services



CONCORDE
CYBER SECURITY

Our Areas Of Business

Concorde Communications

- Wireless/Fibre Leased Lines
- Business Broadband
- MPLS/IPVPN
- ISDN/SIP
- AWS Direct Connect
- Azure Express Routing
- Video Conferencing
- Telephone Systems
- Hosted Telephony
- Managed Services



CONCORDE
COMMUNICATIONS

Our Areas Of Business

Concorde Cloud Solutions

- Platform-aaS
- DR-aaS
- Backup-aaS
- Infrastructure-aaS
- O365 - Google Apps
- Public
- Hybrid
- AWS
- Azure
- Colocation
- Consultancy
- Managed Services



CONCORDE
CLOUD SOLUTIONS

Trusted Partners

Trusted Partners

AVAYA



HIKVISION[®]



KnowBe4



datto

Lenovo

mimecast[™]



brother
at your side

"THIS is how an IT Support team should be ! A brilliant service sorting out a problem on laptop which was still under warranty - however the makers were so slow to respond or offer any constructive support. When I discovered Concorde it was like a breathe of fresh air. All the members of the support desk at Concorde were brilliant to deal with, friendly, professional, and informative."

Managing Director - Manufacturing

"Your support team and account managers are superb in getting the job done; very professional and efficient. My thanks to everyone involved."

IT Manager - Retail

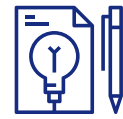
"Wonderful people and fantastic knowledge. Very helpful all round."

Office Manager - Accountancy

"Concorde were amazingly friendly and far more helpful than they had any need to be at all. Massively thankful. Service desk, engineers and everyone else I spoke to were fantastic."

Divisional Director - Care Provider

Case Studies



Project

JCB Finance worked with Concorde to help exceed their data protection and security goals with Arctic Wolf, a security company that provides security monitoring to detect and respond to cyber threats



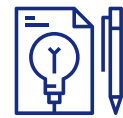
Services Used

Transition JCB's current customer from DarkTrace to Arctic Wolf Managed Detection and Response (MDR) in order to provide 24/7 coverage and reduce increasing incumbent costs.



Feedback

"Concorde presented a solution that met all of our requirements. Technical limitations of previous tools we had was a big factor. With Arctic Wolf, we've been able to fulfill those limitations and now use the concierge team to give us guidance on how best to move forward."



Project

Concorde implemented Windows Virtual Desktop, a remote desktop and application virtualisation solution, enabling the Trust's employees to work remotely using personal devices during the COVID-19 pandemic.



Services Used

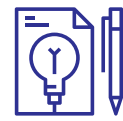
Microsoft Azure used to manage applications across multiple clouds, on-premises, and at the edge, with the tools and frameworks of their choice.



Feedback

"We went with Windows Virtual Desktop to solve our immediate need to quickly enable hundreds of employees to work remotely. We're staying with it..."





Project

Snopake approached Concorde to oversee and manage the migration of their existing infrastructure to a cloud-based infrastructure.



Services Used

Using Microsoft Azure, we were able to deliver a hybrid cloud solution tailored to Snopake.



Feedback

“This was an extremely challenging project. Concorde went above and beyond to get everything completed on time and with minimal interference to our business operations.” - Network Manager at Snopake.



Project

Updating the infrastructure – comprising kit from NetApp, VMware AND Veeam - in live on top of the existing one without any disruption to service.



Services Used

Virtualisation Service were implemented to improve business processes which included including applications, server, solutions, data storage and networking.



Feedback

It's head and shoulders above what we had before...I wouldn't even consider letting anyone else near my infrastructure.

Our Corporate Events



Why Concorde?



Commitment

We are committed and put people at the centre of everything we do: the customers we serve and the employees within our own business. Customer service is part of our DNA, and our people are the keystone to our competitive edge

Performance

Our market leading reputation and strong track record of growth is based on our extensive portfolio of services and solutions, along with our top tier accreditations and partnerships

Community

Growing together, we support and treat each other with empathy and humility to promote positive relationships.

Contact Us

GET IN TOUCH TODAY TO SEE HOW WE CAN HELP



Call: 03331 300600



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